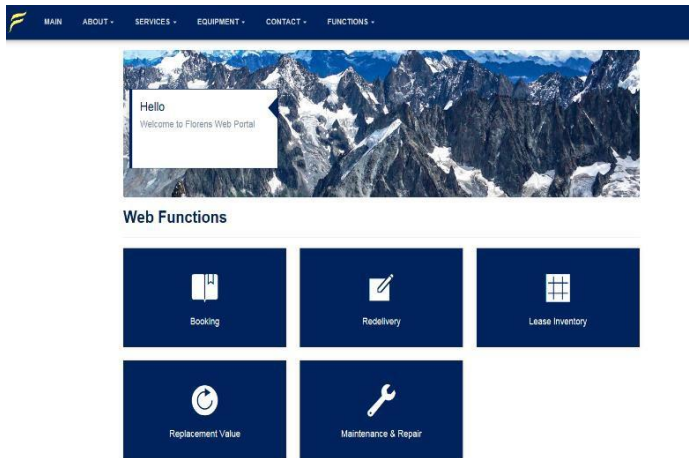


On-Line Services

www.florens.com

Florens is making exciting improvements to our website. You can access our equipment database in real time with Enterprise Portal. With this new platform we have a fresh look to our home page and more functions are available.

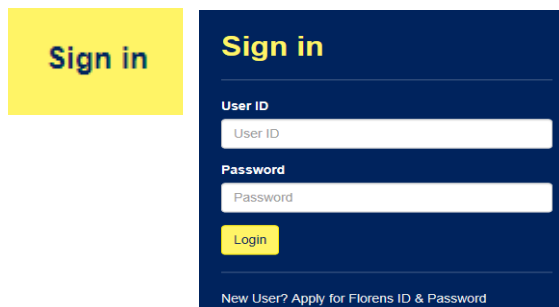
New home page of the customer portal



Our system allows you to access multiple functions over the website from anywhere at anytime. You can check your booking details, lease inventory, apply redelivery, DV and authorize repair estimates and more!

Sign In Procedures:

1. Log on to www.florens.com.
2. Click **Sign In** button on the right top corner of the website.
3. Input your **User ID** and **Password**, Click **Login** button.



Booking

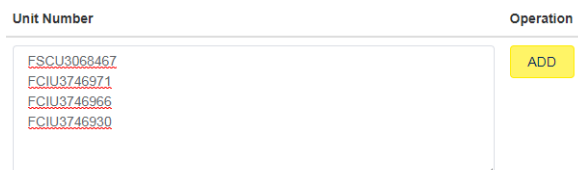
Check Booking Information

1. Choose **Booking** from the Web Functions at User Home.
2. Inquire about booking information by choosing Cust ID and searching with one of the following criteria:
 - Booking No.: Fill in Booking No. and click **Search** button;
 - Advanced Options: Fill in one or a combination of criteria such as Region, Port, etc. and click **Search** button;
3. Booking that fulfills the criteria input by user will be displayed on the page with a summary, which contains information such as Order Date, Equip Type, BKD Qty, etc.
4. Move Detail is available at the right of each booking summary. Unit level movement information will be displayed by clicking the button under Move Details.

Redelivery

Apply Redelivery

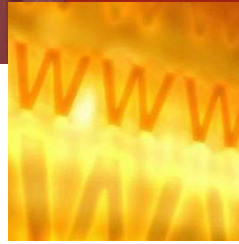
1. Choose **Redelivery** from the Web Functions at User Home.
2. Start Redelivery Application by inputting the following information:
 - Customer ID
 - Port
 - Depot
3. Click **Next** after filling in above information, enter unit number row by row in next page, then click **ADD**.



4. Before moving to confirmation page, customer can delete the unit number by clicking on the 'Remove' button on the right of the unit number or Add more units by repeating step3.
5. Click **Next** to enter confirmation page. User still can delete unit from application at this stage. If all set, click '**Confirm Redelivery Order**' to complete the application.
6. If you wish to redeliver equipment to other locations, repeat step 1-5 above. Redelivery order confirmation will be e-mailed to you, the depot and your local Florens office.

Check Redelivery Status

1. Choose **Redelivery Status** function next to **Apply Redelivery**.



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2. Choose Customer ID and Search by one of the following criteria:
 - Redelivery No.: Fill in Redelivery No. and click **Search** button;
 - Unit No.: Fill in Unit No. and click **Search** button;
 - Advanced Options: Fill in one or a combination of criteria such as Status, Port, etc. and click **Search** button;
3. Redelivery request that fulfills the criteria input by user will be displayed on the page.
4. User can view the details of the request by clicking the '+' button on the right of each result row.
5. User can also void the whole redelivery request by clicking the **Void Order** button.

Lease Inventory

Check Lease Inventory Details

1. Choose Lease Inventory from the Web Functions at User Home.
2. Inquire Lease Inventory details by searching with one of the following criteria:
 - Area: Fill in area name and click **Search** button;
 - Port: Fill in port name and click **Search** button;
3. Lease Inventory Summary that fulfills the criteria input by user will be displayed on the page.
4. User can view detailed information by clicking the **Arrow** on the left of result row.

Replacement Value

Apply New DV

1. Choose **Replacement Value** from the Web Functions at User Home.
2. Start Redelivery Application by inputting the following information:
 - Customer ID
 - Unit No.
 - As of Date
3. Click **Calculate** button to enter the confirmation page.
4. User can change **Location** and **Declaration Type** by choosing from the dropdown list and put in **Comments** in the confirmation page.
5. Click **Declare** to complete the DV application

Check DV Status

1. Choose **DV Status** function next to **Apply DV**.
2. Choose Customer ID and Search by one of the following criteria:
 - DV No.: Fill in DV No. and click **Search** button;
 - Unit ID: Fill in Unit ID and click **Search** button;
3. DV summary that fulfills the criteria input by user will be displayed on the page.

Maintenance & Repair

View and Authorize Pending Estimates

1. Choose **Maintenance & Repair** from the Web Functions at User Home.
2. Inquire about Pending Estimates by choosing Cust ID and searching with one of the following criteria:
 - Unit ID: Fill in Unit ID and click **Search** button;
 - Advance Options: Fill in one or a combination of criteria such as Status, Port, etc. and click **Search** button;
3. Pending Estimates that fulfills the criteria input by user will be displayed on the page.
4. User can authorize the pending estimates by clicking the check box on the left of result row and click **Authorize** button.
5. User can view the activity details pertaining to estimate by clicking on the **Activity Details** button: ⓘ
5. User can also review the breakdown of repair estimates by clicking the **Estimate Details** button ☰ on the right of result row. Here is another place that allows user to authorize the estimates by click on the **Checkmark** after reviewing the estimates details.

Authorized History

1. Choose **Authorized History** function next to **Pending Estimates**
2. Inquire about Authorized History by choosing Cust ID and searching with one of the following criteria:
 - Unit ID: Fill in Unit ID and click **Search** button;
 - Advance Options: Fill in one or a combination of criteria such as Status, Port, etc. and click **Search** button;
3. Authorized History that fulfills the criteria input by user will be displayed on the page.
4. User can review the activity details and breakdown of authorized repair estimates by clicking the **Activity Details** button and **Estimate Details** button on the right of result row respectively.



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SERVICES

Check Depot Contact Information

1. Choose **SERVICES** from the top navigation bar on the website.
2. Choose **Depots** from the dropdown list of **SERVICES**.
3. Inquire Depot Contact Information by searching with one of the following criteria:
 - Area: Fill in area name and click **Search** button;
 - Port: Fill in port name and click **Search** button;
4. Depot that fulfills the criteria input by user will be displayed on the page with detailed contact information.

Check Exchange Rate

1. Choose **SERVICES** from the top navigation bar on the website.
2. Choose **Exchange Rates** from the dropdown list of **SERVICES**.
3. Inquire Exchange Rate by searching with Effective Month
 - Month: Fill in Effective Month and click **Search** button;
4. Exchange Rate that fulfills the criteria input by user will be displayed on the page.

EQUIPMENT

Unit Inquiry

1. Choose **EQUIPMENT** from the top navigation bar on the website.
2. Choose **Unit Inquiry** from the dropdown list of **EQUIPMENT**.
3. Inquire Unit Details by entering unit no. row by row then click **Search** button.

Unit Inquiry

DFSU2205600
 FSUG1008263
 FCIU2868770

Load Details

Reset

4. Unit that input by user will be displayed on the page with a summary of Unit Details.
5. More details of the unit can be found by clicking the **View** button on the right of the result row.

Unit Specifications

1. Choose **EQUIPMENT** from the top navigation bar on the website.
2. Choose **Unit Specifications** from the dropdown list of



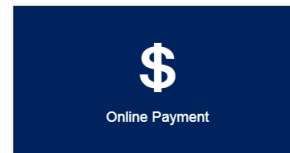
EQUIPMENT.

3. Inquire Unit Specifications by searching with Unit. No.
 - Unit No.: Fill in Unit No. and click **Search** button;
4. Unit that fulfills the criteria input by user will be displayed on the page with detailed unit specifications.
5. User can switch between 'Imperial' and 'Metric' by using the switch next to the search button.

Online Payment

Pay Bill of Sales for Container Trading Business by Credit Card

1. Choose **Online Payment** from the Web Functions at User Home.



2. Choose one of Payment Method from VISA, MASTERCARD, AMEX and UNIONPAY.



3. Inquire about Bill of Sales (BOS) information by filling in BOS Number and click **Search** button.

Please enter BOS Number

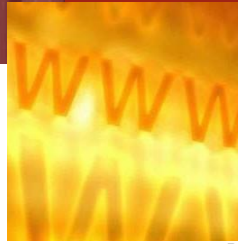
ZPA17105

Search



On-Line Services

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4. BOS details will be displayed on the page. Click Check out.

5.3 Review your Order. Click Pay to confirm the payment.

BOS Details

BOS Number: ZPA17105

Sale Price Total: USD \$1,500.00

Subtotal: USD \$1,500.00

Bank Charges (3%): USD \$45.00

Total: USD \$1,545.00

[Check out](#)



Payment was successful!

5. For Payment Method using VISA / MASTERCARD / AMEX

- 5.1 The billing information will be displayed for review and update. Click Next.
- 5.2 Fill in Payment Details such as Card Type (accept Visa, Mastercard or AMEX), Card Number and Expiration Date. Click Next.

6. For Payment Method using UNIONPAY

6.1 Fill in Card Number. Click Next.

1. Enter card NO. ➔ 2. Verify card Info. ➔ 3. Complete

CreditCard/DebitCard/PrePaidCard

[Next](#)

Billing **Payment**

Payment Details

* Required field

Card Type *

Visa Mastercard

Amex

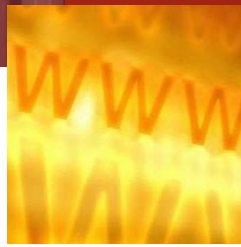
Card Number *

Expiration Date *

[Back](#) [Next](#)

[Cancel Order](#)





On-Line Services

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6.2 Fill in the card details such as (Expiration Date, CVN, phone number and SMS code)

Card Number: [Choose other card](#)

Default single transaction limit on this card is CNY 5000.00, actual limit is as configured on your bank account

Expiration Date: MM YY
Please enter expiration date of your bank card. e.g. 09/13

CVN2:
Please enter the last three digits on the back of your card

Mobile Phone Number: 135*****506 Is it changed?

SMS Code: [Send Free SMS](#)
Please enter the SMS verification code you received

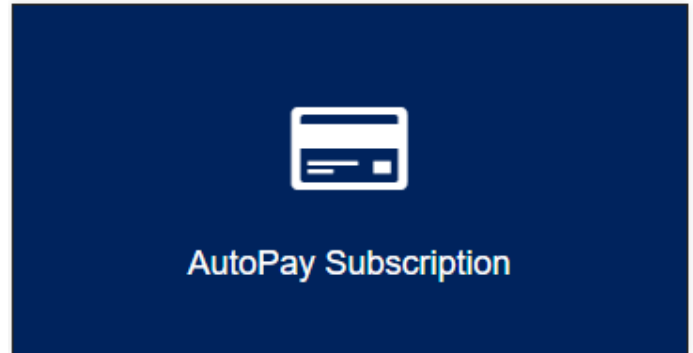
Remember card number

[Confirm and Pay](#)

AutoPay Subscription

Settle the rental payment of Portable Storage Units automatically by Credit Card

1. Choose AutoPay Subscription from the Web Functions at User Home.



2. Select Payment Method

Payment Method



6.3 When payment was accepted.



交易成功!

订单金额: 1631.65

交易币种: 美元(USD)

商户名称: FLORENS (SecurePay) 测试

商户订单号: 2019022500013583

7. One may see Payment Success when the transaction completes successfully.

8. Then our sales representative will send you a release order.

3. Read the Terms and Conditions, then Click Start Subscription.

AutoPay Subscription

Welcome to our AutoPay Subscription Service!

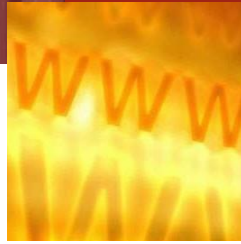
Important Note
By accessing or using this Website, you agree to be bound by these terms and conditions. [See more information.](#)

By clicking the "Start Subscription" button, you will be redirected to CyberSource, a payment gateway owned by VISA Inc., to provide your billing and credit card information for AutoPay Subscription. Your card will not be charged - it is only needed for the subscription.

Please contact your sales manager directly if you have any enquiry or run into issues with our AutoPay Subscription.

[Start Subscription](#)





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4. Review Billing information.

Billing Information

* Required field

First Name *

Last Name *

Company Name

Address *

City *

Country *

State/Province *

Zip/Postal Code *

Phone Number *

Email *

6. When AutoPay Subscription is accepted.



Your AutoPay Service was successfully subscribed!

7. You will also receive notification email about AutoPay Subscription result.

5. Fill in Payment Details based on selected payment method. And then click "Next".

a. Credit Card

Payment Details

Card Type * VISA Mastercard

Card Number *

Expiration Date *

b. Direct Debit

Payment Details

Routing Number

Account Number

Account Type

Driver License Number

Driver License State

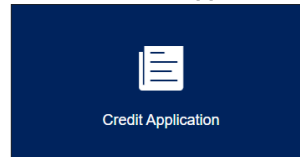
Company Tax ID

By clicking Pay, I agree to the [Electronic Check Terms & Conditions](#)

Credit Application

Online Credit Application with DocuSign

1. Choose **Credit Application** from the Web Functions at User Home.



2. Fill in the Credit Application Form

a. Fill in the Company Information. General information is auto generated from our record, you may check it and make changes if necessary. An email notification of the application will be sent to the "Billing Email Address".

Company Information

* Company Name * Phone Fax

* Company Address * City * State * Zip Code

Billing Address (if different) City State Zip Code

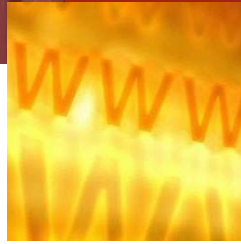
* Billing Contact * Billing Email Address

* W9 / Employee Identification No (EIN)

* State Registered * Years in Business

* Check one Public Limited Company Private Limited Company Partnership Sole Proprietorship Other





On-Line Services

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b. Fill in the Owners, Principals and Officer Information.

f. Click "Next" button. Review the Credit Application Form. Then click "Confirm Credit Application" button.

Owners, Principals and Officers

* Name Enter Full Name * Title Enter Title * Phone Enter Phone

* Address Enter Street Address, City, State, Zip + Four * Email Address Enter Email Address

Name Enter Full Name Title Enter Title Phone Enter Phone

Address Enter Street Address, City, State, Zip + Four Email Address Enter Email Address

Name Enter Full Name Title Enter Title Phone Enter Phone

Address Enter Street Address, City, State, Zip + Four Email Address Enter Email Address

Confirm Credit Application

By clicking the "Confirm Credit Application" button, you will be redirect to DocuSign, an e-signature solution platform, for signing the application form electronically.

g. Redirect to DocuSign platform and then click "CONTINUE"

Please Review & Act on These Documents DocuSign

Florens Asset Management Company Limited
Florens Asset Management Company Limited

To sign the PowerForms document, click the link below:
<https://www.docu-sign.com/Member/PowerForm/Signing.aspx?PowerFormID=881e1ba-4233-411b-ae2b-159721a81e4e&memberId=6274142349558479703427>
[View Link](#)

Please review the documents below.
[CONTINUE](#) [FINISH LATER](#) [OTHER ACTIONS](#)

c. Fill in the Trader References information. Please note three trade references are required. Emails from DocuSign will be sent to these email addresses once the application form is submitted.

h. Review the Credit Application form.

Trade References

* Vendor Name Enter Full Name * Contact Enter Full Name * Title Enter Title

* Phone Enter Phone * Years of Use Enter No of Years * Email Address Enter Email Address

* Address Enter Street Address, City, State, Zip + Four

* Vendor Name Enter Full Name * Contact Enter Full Name * Title Enter Title

* Phone Enter Phone * Years of Use Enter No of Years * Email Address Enter Email Address

* Address Enter Street Address, City, State, Zip + Four

* Vendor Name Enter Full Name * Contact Enter Full Name * Title Enter Title

* Phone Enter Phone * Years of Use Enter No of Years * Email Address Enter Email Address

* Address Enter Street Address, City, State, Zip + Four

DocuSign Envelope ID: 5A099E5-1853-4620-9196-6F6824EDFEB5

DEMONSTRATION DOCUMENT ONLY
 PROVIDED BY DOCUSIGN ONLINE SIGNING SERVICE
 999 3rd Ave, Suite 1700 - Seattle - Washington 98101
 www.docu-sign.com 219-0200

Credit Application

Company Information

Company Name: Phone: Fax:

Company Address: City: State: Zip Code:

Billing Address (if different): City: State: Zip Code:

Billing Contact: Billing Email Address:

W9 / Employee Identification No (EIN):

State Registered: Years in Business:

Public Limited Company Private Limited Company Partnership Sole Proprietorship Other:

Owners, Principals and Officers

Name: Title: Phone:

Address: Email Address:

Name: Title: Phone:

Address: Email Address:

Name: Title: Phone:

Address: Email Address:

Trade References

i. Fill in "Completed By" and then sign it.

Personal Guarantee: In consideration for credit extended, the undersigned contracts and guarantees to the faithful payment, when due, of all accounts of the company seeking credit for 5 years from the date of this application. The undersigned guarantor expressly waives all notice of acceptance of this guarantee, notice of extension of credit, presentment of demand for payment and any notice of default by the company seeking credit and all other notices the guarantor might be entitled to. Revocation of the guarantee shall be in writing and delivered by certified mail.

18-DEC-2020 Sign

Completed By (Please Print) Date Signature

d. Fill in the Bank References information.

Bank References

* Bank Branch Name Enter Full Bank Name * Contact Enter Name * Phone Enter Phone * Years of Use Enter No of Years

* Address Enter Street Address, City, State, Zip + Four * Account Number Enter Account Number

e. Fill in Container Leasing & Purchase History information.

Container Leasing & Purchase History

* Number Units Leased Annually Enter City * Type / Size of Containers Enter Description

* Number Units Owned Enter City * Units Purchased Annually Enter City

* Type / Size of Containers Enter Description

Adopt Your Signature

Confirm your name, initials, and signature.

* Required

Full Name* test Initials* test

SELECT STYLE DRAW UPLOAD

PREVIEW Change Style

DocuSigned by: test
540F94AD11400...

By selecting Adopt and Sign, I agree that the signature and initials will be the electronic representation of my signature and initials for all purposes when I (or my agent) use them on documents, including legally binding contracts - just the same as a pen-and-paper signature or initial.

ADOPT AND SIGN CANCEL



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j. Click "Finish"

Credit Application

The Credit Application is completed

[User Home](#)

k. An email with signed application form will be sent to you.

pspia848@florens.com
To: [redacted]

Credit_Application.pdf
425 KB

Hi [redacted],

Thank you for submitting the enclosed Credit Application to Florens. Your sales manager will contact you soon for your business needs.

This is a system generated e-mail notification. Please do not reply to it.

Florens Asset Management Company Limited. www.florens.com

l. Emails with Trade Reference Form will be auto generated to trade references.

pspia848@florens.com
To: [redacted]

Hi [redacted],

[redacted] has requested trade credit facility from Florens and nominated you as a trade reference. We would appreciate if you could spend a couple minutes to provide your trade experience with Walmart, Inc. through below link in strict confidence.

Trade reference form: https://florenswebuat.florens.com/func/reference_application?form_id=5a0996e5-1853-4620-9196-6f6824edfeb5&rid=wE1UyD4d

We would like to thank you in advance for your valuable time and assistance. Please feel free to contact us through portablestorage@florens.com or 888-356-7367 ext.2.

This is a system generated e-mail notification. Please do not reply to it.

Florens Asset Management Company Limited. www.florens.com

3. Trade Reference will receive the following form through DocuSign.

Company Information

Buyer Name

Buyer Address

Name of Company Giving Reference

Name of Person Giving Reference

Title of Person Giving Reference

4. Your application will be reviewed after all the references have submitted their forms. The Credit Application result will be sent to you via email.

