

To Whom It May Concern :
致相關人士:

Re: Integration of Container Leasing and Trading Businesses and Operations between the Corporate Groups of Florens Container Holdings Limited and Dong Fang International Investment Limited
有關：佛羅倫貨箱控股有限公司及東方國際投資有限公司企業集團間的集裝箱租賃及貿易業務及營運整合

Reference was made to the captioned subject.
關於上述標題所述事項。

As you may be aware, an extraordinary general meeting (“EGM”) of China Shipping Container Lines Company Limited (“CSCL”) was held on 1 February 2016, during which a Special Resolution was passed by the shareholders of CSCL to approve the acquisition of 100% of the equity interest of Florens Container Holdings Limited (“Florens”) and Dong Fang International Investment Limited (“DFII”). The relevant share transfer and other corresponding formalities validating the acquisition of 100% equity interest of Florens and Dong Fang were completed by the end of March 2016.

您或已經知道，中海集裝箱運輸股份有限公司（以下簡稱“中海集運”）已於2016年2月1日召開了臨時股東大會（以下簡稱“臨時股東大會”）。於臨時股東大會期間，中海集運股東通過了關於批准收購佛羅倫貨箱控股有限公司（以下簡稱“佛羅倫”）以及東方國際投資有限公司（以下簡稱“東方國際”）100%股權的特別決議案。有關中海集運收購佛羅倫及東方國際100%股權的股權轉讓及其他相應的手續，已於2016年3月底完成。

As a result of the aforesaid, we have already started planning the integration of the business and the operation of both Florens Group and Dong Fang Group. We are glad to announce that **with effect from 3 May 2016**, Florens Group and Dong Fang Group will formally commence full scale business and operations integration. We are confident that through such integration, the combined Group under Florens brand name shall become one of the world’s leading international container leasing and trading service provider and shall greatly enhance our ability to provide high quality services to our customers at more competitive pricings. We shall be able to meet more rigorous customer service standards and requirements and create more business opportunities for our suppliers. In addition, our employees will be offered with more diversified career development opportunities.

基於上述情況，我們已經展開規劃佛羅倫集團及東方集團的業務及營運的整合，而我們很高興在此宣佈佛羅倫集團及東方集團將正式於**2016年5月3日起**開始進行全面的業務及營運整合。我們有信心透過有關整合，在佛羅倫品牌下的聯合集團將成為世界前列的國際性集裝箱租賃及貿易服務供應商，擁有更大的競爭潛力，以更具競爭力的價格向客戶提供更高質素的服務。我們將能夠滿足更嚴格的客戶服務標準及要求及為我們的供應商創造更多商機。此外，整合亦將為我們的廣大員工提供更多樣的工作崗位和更多元的發展機會。

To achieve the aforesaid, we will take a phased approach on the integration of our business, operations, customers and suppliers, to ensure a smooth transition and the maintenance of the best service quality and business continuity.

為取得前述結果，我們將按步就班地進行我們業務、營運、客戶及供應商的整合，以確保平穩過渡及保持最佳的服務質量和業務連續性。

We would like to express our gratitude to your continuous support in our integration, and we look forward to develop and maintain a close long term cooperation relationship with you.

我們對您就我們整合提供的持續支持表達衷心的感激，並期待與您發展及保持緊密的長期合作關係。

Yours faithfully,

此致，

Florens Container Holdings Limited

佛羅倫貨箱控股有限公司

Dong Fang International Investment Limited

東方國際投資有限公司